were presented with sealed appointments and had orders issued them as if they were a Manchurian colony[42] while, on the other hand, the Santan entered Karafuto when they pleased and traveled about freely hunting in the mountains. In other words, Karafuto came under Manchurian hegemony. When Japan went into Karafuto determined to manage with the same policies and methods the Manchurians used, there was bound to be trouble. So it was vital for the Bakufu to take an interest in the Santan trade.[43]

This was then the situation of the Santan-Ezo trade. But because the Ezo were lazy and the marten skins decreased from year to year until it was necessary for the Ezo to substitute in the trade their own goods plus swords, knives, and other Japanese-made goods obtained from Hokkaidō, many of them went into debt. Since there existed no standard rules for conducting trade, it would be carried on either at an Ezo or a Santan dwelling or sometimes simply on the open road where a price would be agreed upon. If the parties to the transaction were well acquainted, a year's credit was frequently agreed upon. But since the Santan were clever and the Ezo were not, the Ezo often accepted loans from the Santan and, at the expiration of the loan period, quarrels would arise owing to miscalculations or the Ezo would be unable to pay and the result was harsh treatment for the Ezo. Some were taken as human mortgages to serve the Santan as slaves and it is said that in later years women and children were sold.[44] So the Ezo feared the Santan and whenever it was known that the Santan were coming the Ezo would run and hide in the mountains. This timidity made the Santan even more arbitrary and some of them would loot the Ezo houses and hunt as they pleased or eat and drink as they wanted without payment.[45]

The trade center between Matsumae and Karafuto had been moved from Sōya to Shiranushi and in 1790 the Matsumae set up a post in Karafuto. The Orokko trade was handled at Kushunkotan and the Santan trade at Shiranushi and the Ezo were forbidden to go to Santan but since the officials during *Omusha* accepted the trade goods under the name of tribute it only added to the burdens of the Ezo. Thus the Ezo were victims of both the Japanese and the Santan. When the Bakufu stationed Matsuda Denjurō in Karafuto in 1809, he came to the conclusions that either the Ezo debt

[42] *Kita Ezo Zusetsu*, Suppl.

[43] Karafuto no gi ni tsuki hyōgi no omomuki moshiage sōrō kakitsuke (Report on tenor of the discussions concerning Karafuto), *Kyumei Kōki* Suppl. 6 in *SHS* 5: 765.

[44] "It was the practice to sell the Ezo of this island to the Santan. Regardless of sex the poor and weak without family or kin would be lured out of a village and sold. The price ranged from three or four rolls of brocade to six or seven rolls depending upon physical condition. In cases where the Ezo was in particularly poor condition or so lazy that no satisfactory work could be expected he was not worth brocade and was traded for miscellaneous items." *Kita Ezo Zusetsu*.

[45] *Hokui Dan* 4.